



WESTFÄLISCHE  
WILHELMS-UNIVERSITÄT  
MÜNSTER

# EMPLOYABILITY – Internal Reflection, Definition and Clarification

A project at the University of Münster



wissen.leben  
WWU Münster

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## Münster in Westphalia, Germany



## University of Münster: profile

- › Germany's fourth-largest university
- › 280 courses of study in 15 departments:  
*Natural Sciences ; Life Sciences; Medicine;  
Social Sciences and Humanities; Music  
College, but no Engineering*
- › 43,000 students; 7,500 graduates per year
- › 6,900 staff, with 550 professors





## Careers Service at University of Münster: facts

- Founded in 1998 as one of the first University's Career Services in Germany
- 7,25 full time equivalents of staff and two student assistants
- Situation in Germany: approx. 75 % of all Higher Education institutions have a Careers Service, considerably different in staff and programme

### Each year...

- ... about 150 workshops with about 1.700 participants
- ...about 1.500 individual career guidance and coaching
- ...continuous cooperation with about 250 employers
- ...study trips to employers and in-house lectures
- ...Careers Service library



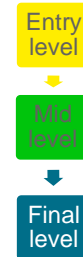
## Careers Service at University of Münster : formats

- › **Workshops** (integrated in most Bachelor and many Master courses)
  - individual profiling, soft skills, networking, CV writing and applications
  - Assessment Center trainings (with employers)
  - Practical case studies (with employers)
- › **E-Learning** (blended learning workshops, webinars, tutorials)
- › **Information sessions** in faculties
- › **Excursions** (with employers) and study visits (to other cities and countries)
- › **CV and cover letter check**
- › **1:1-counselling**
- › **psychometric testing**
- › **Career fair** (with employers)
- › **Online job portal**
- › **Library** with manuals and labour market information

# Careers Service at University of Münster : Areas of activities

## (1) Cover the whole process of individual professional orientation throughout the *student life cycle*

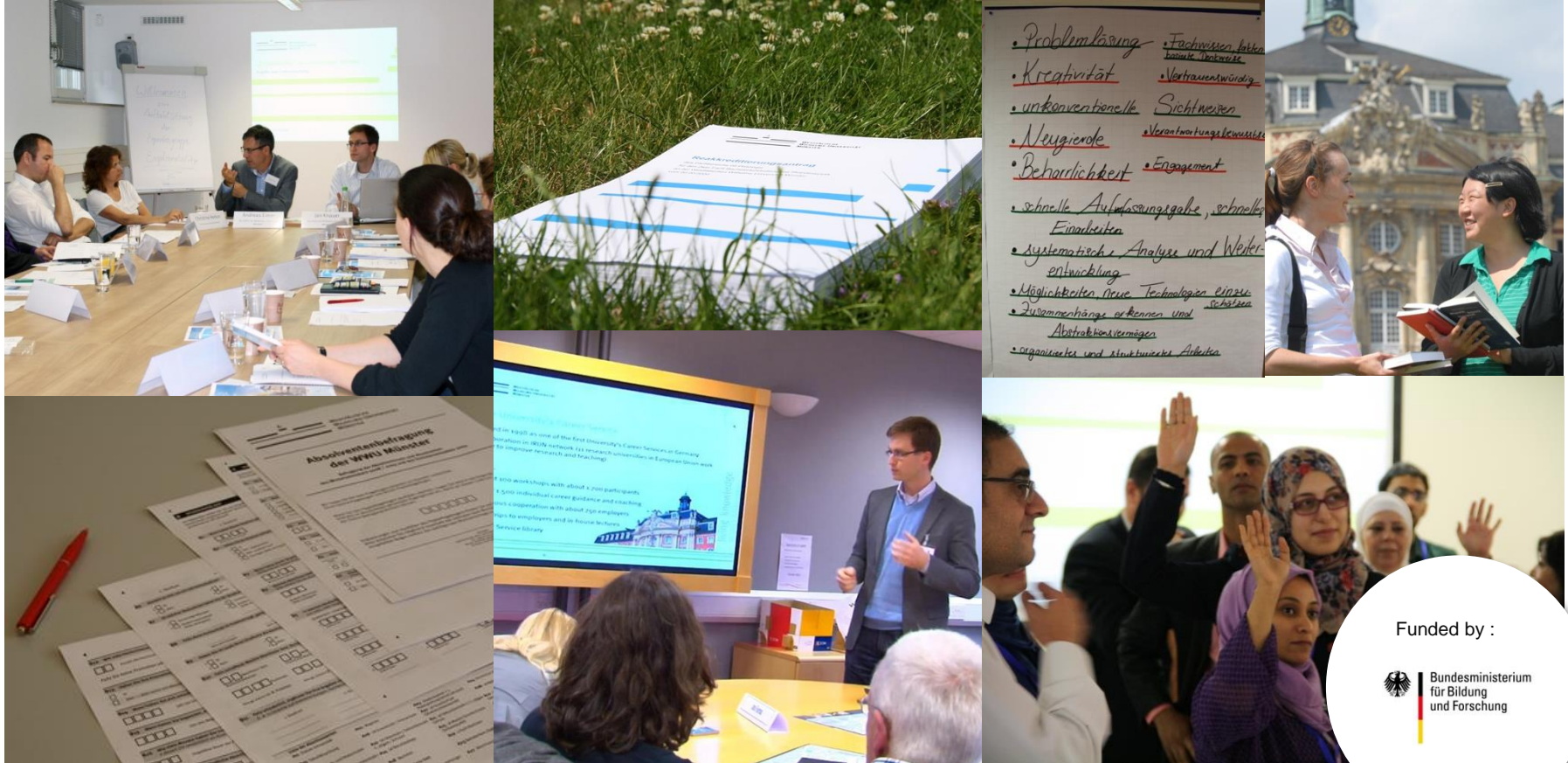
- Entry level: support for individual profiling and course choices
- Mid level: support for internship search and application process
- Final level: support for job search and application process



## (2) Cooperation with faculties

- Goal setting and elaboration of an employability strategy
- Clarify and strengthen taught skills in the curricula
- Integrate Careers Service workshops into study programmes
- Information about subject specific labour market situation
- Evaluate the outcome of implemented measures

# Project **Employability** at the University of Münster



Funded by :



## Why should universities actively deal with „employability“?

- › Education policy (Bologna reform) and higher education law:  
„Employability“ is set as one main goal for higher education
- › But: concepts are not defined, neither by education policy nor by law
- › This can open room for influence on strategies and curricula design
- › Universities reactions range from sitting out, neglecting and pretending to take action
- › In the meantime: external influences (e.g. employers) as well as expectations (students, parents)



## Our project goal

We want to achieve that the departments and academics ...

- › ... open up for the issue of „employability“
- › ... deal with the topic in a substantial and structured way
- › ... see that this topic opens interesting teaching and learning perspectives

Having a clear vision on „employability“ strengthens universities' self-confidence in the field of academic teaching

## Our approach: to strengthen the strengths

- › Focus on existing strengths rather than on deficits or criticism
- › We do not tell the departments what their position should be, but we are the advocates for transparency and plausibility

## Our approach: to strengthen the strengths

### Our belief:

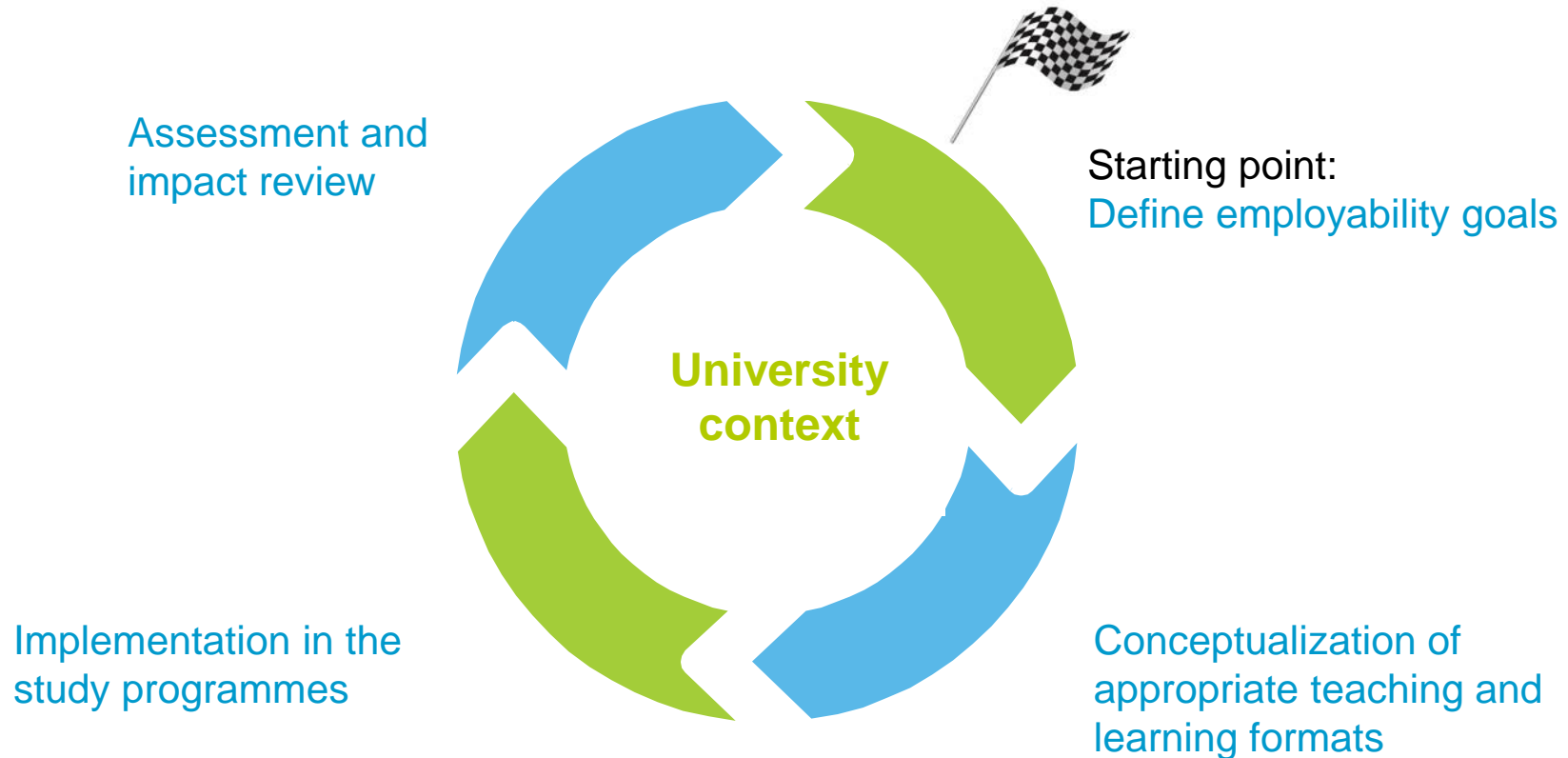
- › University education in Germany is of high quality
- › University education differs from vocational education
- › The differences between university education and vocational education need to be recognised



## Core challenge for departments: becoming clear on what employability actually means

- › We support the departments to create a plausible employability position:
  - What specific profile will graduates acquire? – entrepreneurial, elitist, innovative, marketable, research-oriented, etc.?
  - Define clear graduate attributes: better focusing on some well-founded strengths than offering a little from everything
  - Study modules need to fit the targeted employability position
  - Consistent assessment and impact review

## Our procedure: first set goals, then implement measures



## The positive effects

- › Prospective students are **explicitely informed** and have valid criteria for their decision
- › False expectations are minimized, **study motivation increased**
- › Departments can clearly **communicate their study profile**
- › Departments change **from reacting to acting**
- › Departments can **clearly ases their strategic goals**



## How do we work with the departments?

- › We talk with departmental staff: academic deans, study coordinators and interested academics
- › We analyse study courses: via interviews with teachers and students; analyse teaching modules, study course information and survey results
- › We moderate the discussions and decision making processes in the departments and support the implementation of results

## The right moment to get in contact with a department

- › ...when the department has to react on external requirements:  
accreditations, evaluations
- › ...jump on internal motivation, when the department wants to  
develop new study courses
- › ...when the department has to compete with other universities and  
wants to highlight its unique selling points

# Two exemplary project results



Developing an  
employability  
position



Clarifying a  
skills profile



# 1

## Department makes clear statements on employability

### Before

- › Disagreement about qualification goals in the department
- › Statements about prospective professional fields were too general

#### POSITIONIERUNG DER MUSIKHOCHSCHULE MÜNSTER ZU EMPLOYABILITY (BESCHÄFTIGUNGSFÄHIGKEIT)

Erarbeitet mit fachlicher Unterstützung des Career Service der WWU | Stand: 4. Juni 2014

[Das Positionspapier kann auch hier als pdf-Dokument abgerufen werden.](#)

#### GRUNDSÄTZLICHE AUSRICHTUNG DER STUDIENGÄNGE UND AUSBILDUNGSZIELE

Die Vorbereitung der Studierenden auf das Erwerbsleben als Musiker ist integraler Bestandteil aller angebotenen Studiengänge, sowohl im künstlerischen als auch im künstlerisch-pädagogischen Bereich. Die Musikhochschule Münster orientiert ihre Studiengänge an den aktuellen und voraussehbaren Bedarfen in den potentiellen

Screenshot of a department's position

### Now

- › Description of realistic and probable professional fields (if necessary with information on further qualification needed)
- › Description of the individual process of professional orientation
- › Consensus about the goals in the department
- › Basis for a logical construction of the curriculum

# 2

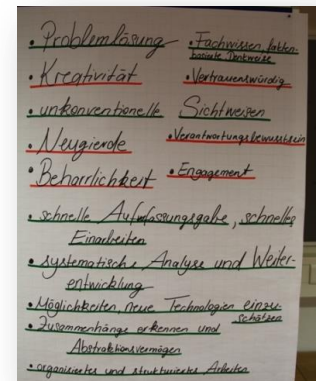
Departments decide on core labour market skills and communicate them clearly

## Before

„Studying was nice, but what can I do with it now?“

## Now

- › Teachers refer to the specialist and soft skills the students acquire in the courses
- › Graduates know their strengths acquired in their studies
- › Employers recognise graduates' skills profile
- › Prospective students can make informed decisions
- › Clear teaching profile and unique selling points of the department



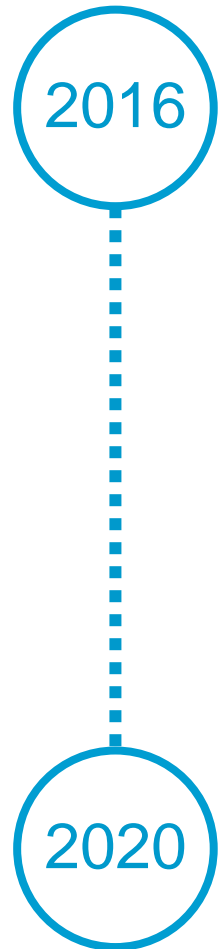
What we want to achieve  
over the next few years  
(project phase II until 2020)





## Goals for the second project phase

- › Agree on a university wide employability position
- › Fully benefit from findings from graduate surveys
- › Offer qualification measures for teachers (workshop series)



## Goals for the second project phase

- › Involve students in an interdisciplinary practice project
- › Create a handbook with good teaching methods and formats for employability
- › Publish a collection of best practices of the Münster „employability“ model



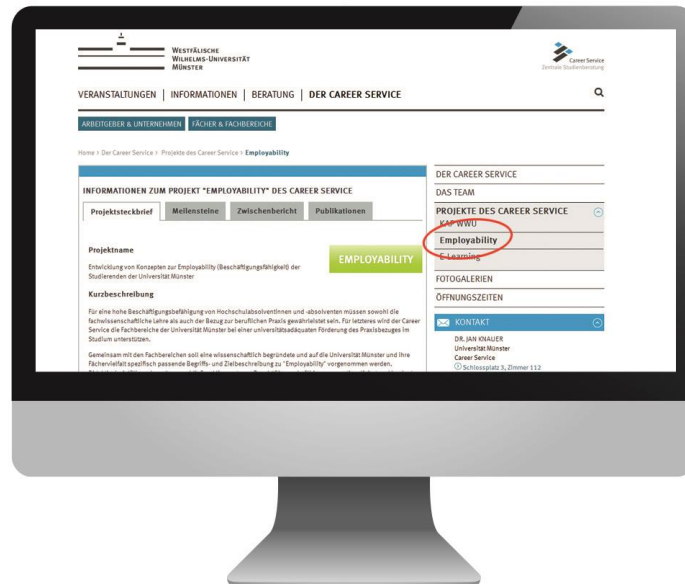
2016

2020

# If you want to know more



Interim report



Project website  
[www.de/CareerService/  
employability](http://www.de/CareerService/employability)



Exchange and  
discussion



# Many thanks for your attention!

Career Service at the University of Münster  
Project „Employability“

[www.uni-muenster.de/CareerService/employability](http://www.uni-muenster.de/CareerService/employability)

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