



#### **Mobilization of bias**

literature review. how are emotions, framing and decision-making connected?

#### Our research

case study on urgency in the planning of natural gas infrastructure in Israel

#### **Urgency**

literature review. what do we know about the role of urgency in mobilizing biases?

#### **Results & Conclusion**

what did we find and what does it mean?

### Institutionalization of urgency

how does urgency become part of a policy decision?

### Climate policy

possible applications of research results to climate policy

#### Josef van Wijk

Swiss Center for Conflict Research, Management and Resolution. The Hebrew University of Jerusalem

### Itay Fischhendler

Department of Geography. The Hebrew University of Jerusalem

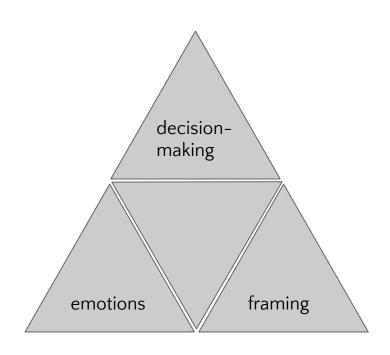
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# Mobilization of bias

framing, emotions and bias in decision-making



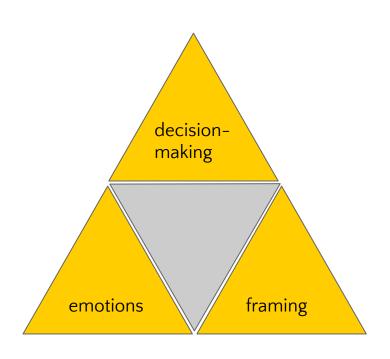




- emotions
- framing
- biased decision-making
- multidisciplinary

Emotions guide information processing, influencing what information is attended to and likely to be recalled and what is ignored. This information can be expected to influence judgments.

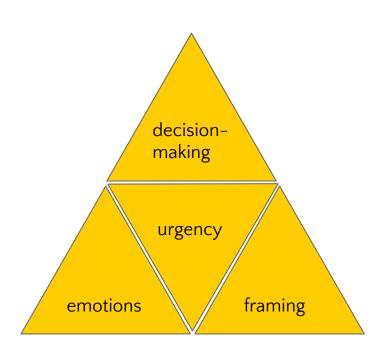
# Mobilization of bias how are they connected?



- information processing
- anticipation of emotions
- bias
- discourse
- institutional level?



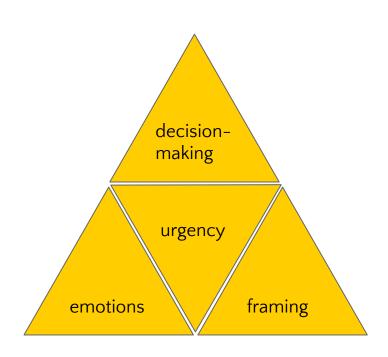
## **Urgency**



## how does it work?

- mobilizes cognitive bias
- triggers emotional response
- discursive framing
- drives decision-making
- permeates policy
- institutionalization

## **Urgency**



## why does it work?

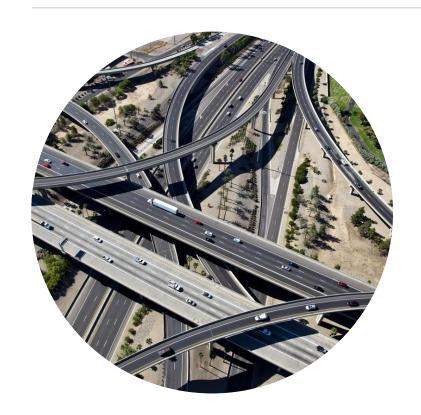
- limited attention
- crisis justifies investment of time and resources
- urgency compromises cognitive ability to detect biases
- information that does not confirm emotional state is rejected





# why mega-projects are a good case study to research urgency

- long-term projects
- once build, irrevocable
- multiple interest-groups
- emotional appeal
- project framing
- biased decision-making
- multiple venues
- institutional level







## Natural gas in Israel

- Resource scarcity
- Tamar gas field discovery
- New gas treatment and transportation infrastructure

# National Outline Plan 37/H

## Methodology

- 117 official protocols
- relevant planning venues
- urgency statement as unit of analysis
- discourse analysis to trace:
  - by whom urgency is raised
  - when during the policy process urgency is triggered
  - the rationale for urgency
  - which policy measures are proposed to facilitate urgency

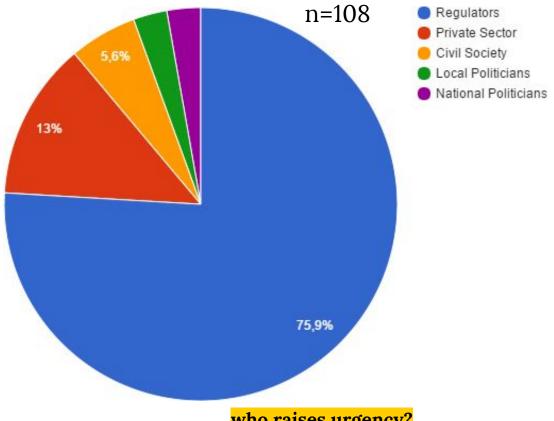


## **Research questions**

- how, when and by whom is urgency constructed in the policy process?
- how is urgency institutionalized in the adopted policy?
- how do actors respond to urgency?
- what is the role of emotions in constructing urgency, and in shaping criticism on urgency?



## **Urgency Statements per Actor Group**



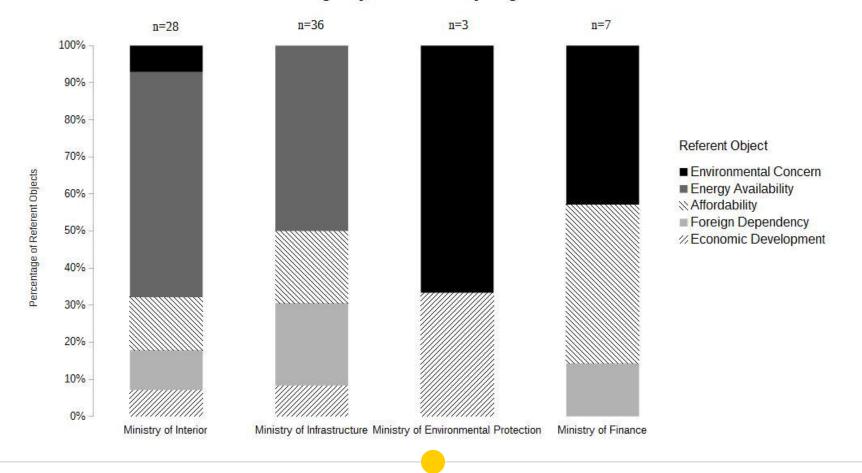
who raises urgency?

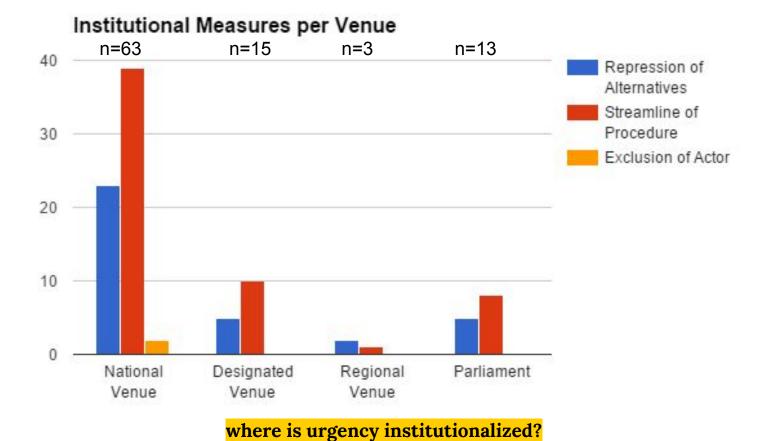
The National Council is convinced that there is an urgent need to make NOP 37/H ready for approval in order to allow the flow of gas from the new gas discoveries to coincide with the expected shortage of natural gas in the near future, for the sake of the Israeli economy. Therefore, there is a need to significantly shorten the schedule for the approval of the plan.

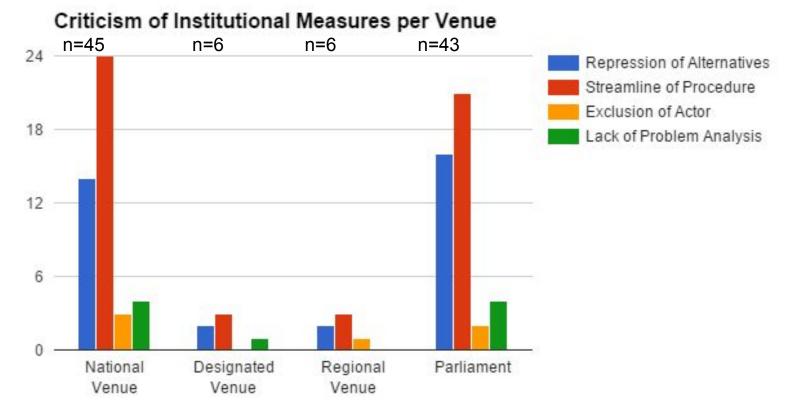


Ronit Mazer, chairwoman of the National Planning and Construction Council. May 1, 2012

### **Urgency Statements by Regulator**

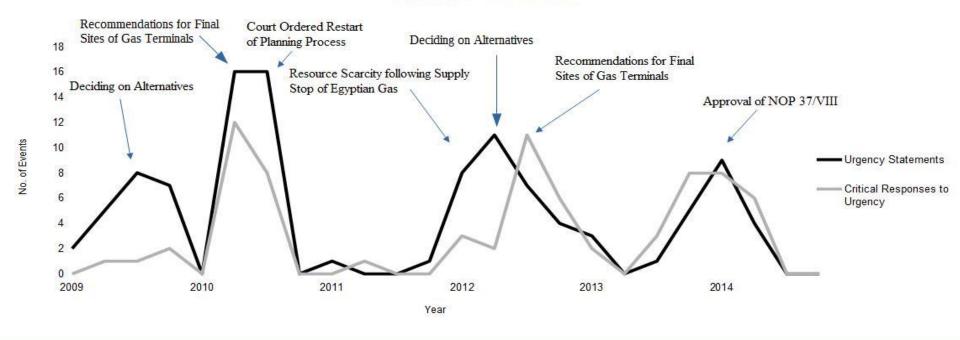




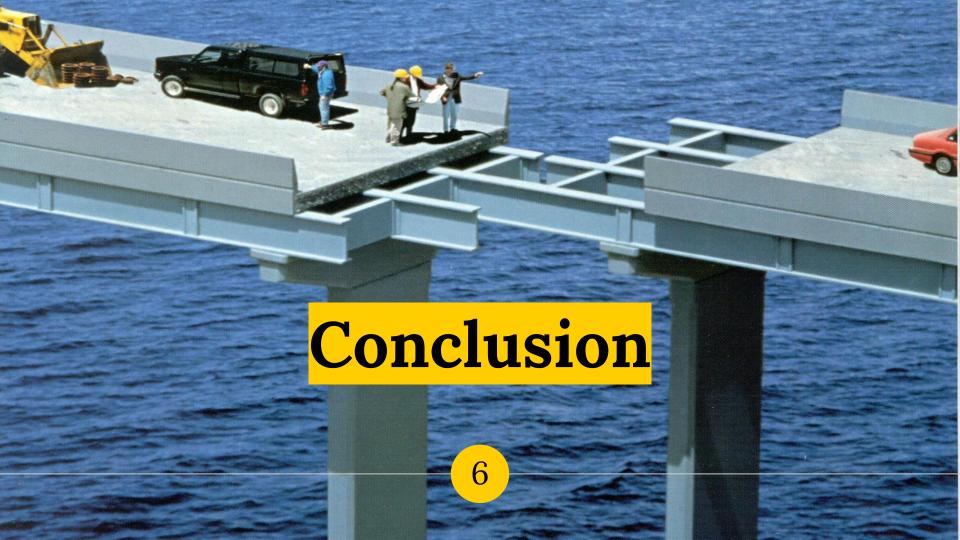


where is the institutionalization of urgency criticized?

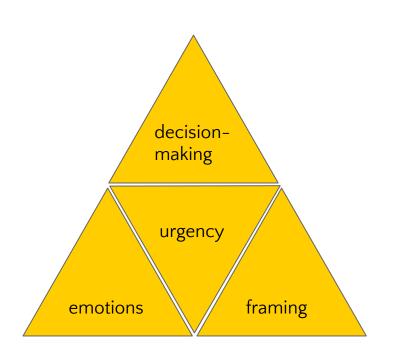
### Timeline of Events



when is urgency constructed?



# Conclusion institutionalization of urgency



- raised deliberately at crucial moments in responsive venues
- justifies the proposal of unorthodox planning measures
- institutionalized through facilitation of urgency during the policy process



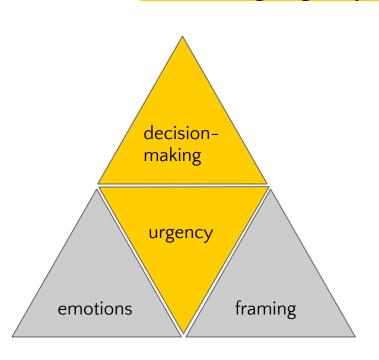


## current condition of climate policy

- discourse saturated with expressions such as 'irreversible', 'catastrophic', 'urgent', 'tipping point'
- reframing climate unlikely to increase support for climate policies
- difficult to advance adequate institutional response to climate change



## harnessing urgency for policy change



## urgency and decision-making

- raise urgency in specialised venues, avoid political venues
- portray in ways that appeal to target audience
- voiced by regulators urgency is most effective
- raise in response to external events
- suggest extreme planning measures to facilitate urgency



# Conclusion future research

- role of urgency in non-infrastructure policy areas?
- comparative research into the role of urgency in other planning processes?
- correlation of use of urgency discourse with policy action?
- role of emotions in policy change?



# Thanks!

# Any questions?

You can find us at

- Itay.Fishhendler@mail.huji.ac.il
- yosef.van-wijk@mail.huji.ac.il